



APPENDICES

Highline Community College

and

American InterContinental University

APPENDIX A AND B

Table of Contents

<i>Articulation Agreement Appendix A</i>	3
Bachelor's Degree Programs Offered at AIU - Specialization and Completion options	3
AIU's Prior Learning Assessment Philosophy	4
Table 1 – Highline Community College degrees approved for articulation	5
Articulation – Associate's to Bachelor Specialization Programs	5
Articulation – Associate's to Bachelor's Completion Programs	6
<i>Articulation Agreement Appendix B</i>	7
Articulation – Associate's to AIU Bachelor Specialization Programs	7
Articulation – Associate's to AIU Online Bachelor's Completion Programs	8
Remaining Requirements for AIU Online Bachelor's Completion Programs	8
<i>AIU Bachelor's Specialization Program Degree Requirements and Specialization Options</i>	9
Bachelor of Business Administration Specialization Program Degree Requirements:	10
AIU ONLINE BBA Specialization Options:	11
AIU ONLINE BBA Specialization Options, continued	12



Articulation Agreement

Appendix A

Highline Community College and American InterContinental University

Bachelor's Degree Programs Offered at AIU - Specialization and Completion options

AIU currently offers two types of Bachelor's degree programs. ***Bachelor's Completion programs*** are currently offered **only** at the Online campus with ***concentrations*** in **Criminal Justice, Information Technology, and Visual Communications**. Articulation into the Bachelor's Completion program is a "2+2" agreement, whereby 60 semester hours or 90 quarter hours is awarded for a conferred Associate degree, with the student entering as a Junior.* A student entering under this agreement will be required to complete 90 quarter hours of additional coursework with AIU in a combination of general education, upper division core, upper division concentration and lower division courses, as determined by AIU's Prior Learning Assessment Department upon review of student's official Associate's degree transcript. Total program length for these articulated programs is 180QH.

In February 2011, AIU introduced an updated curriculum featuring ***Bachelor's Specialization Programs***. Specialization program offerings differ from campus to campus. A student entering under an Associate's to Bachelor's Specialization articulation agreement will be awarded 90 quarter hours and enter AIU with Junior standing.* Upon review of student's official Associate Degree transcript, coursework completed within the conferred degree corresponding to courses within the student's chosen Bachelor's program will be removed from their schedule. The student will be required to complete all unfulfilled program requirements. This may extend total program length beyond 180 quarter hours, depending on the coursework completed within the conferred Associate degree, and if the Associate degree was in a different field than the student's selected program at AIU.

It is the responsibility of AIU to review, revise and resubmit to Highline Community College updated articulation documents when changes occur to reflect AIU's current program offerings.

**Associate degrees must be conferred, and must contain a minimum of 60 semester hours or 90 quarter hours. The minimum graduation CGPA is 2.0 on a 4.0 scale.*

AIU's Prior Learning Assessment Philosophy

American InterContinental University (AIU) has a defined policy for the evaluation and awarding of college transfer credit, military transfer credit, advanced placement/standardized examinations, experiential learning, and professional training/certification credit. AIU recognizes that collegiate-level learning can take place outside of the college classroom or laboratory and remain relevant to AIU degree programs, consistent with AIU's academic policies and standards, and that adult learners generally have educational needs that differ from those of traditional college and university students. AIU's philosophy is a reflection of its mission, which is to foster educational success and meet the needs of a culturally diverse and geographically dispersed student body. The preparation of students academically, personally, and professionally for successful careers is the central focus of AIU's mission.

The procedures relative to the evaluation and award of Prior Learning Assessment (PLA) credit ensure that only collegiate-level, degree-applicable course work is eligible for transfer credit; that military transfer credit is considered only for demonstrated competencies deemed comparable to collegiate-level learning by the American Council on Education; that both proprietary and external advanced placement methods, standardized examinations, and professional training/certification credit represent and demonstrate collegiate-level learning; and that such demonstrated competencies are comparable to student learning outcomes at AIU and consistent with the University's academic policies and standards. AIU employs prior learning assessment specialists, faculty, subject matter experts, and student advisors, in the evaluation of prior-learning credentials.

Table 1 – Highline Community College degrees approved for articulation

Associate in Arts, Option A
Associate of Business degree
Associate of Elementary Education degree
Associate of Pre-Nursing degree
Associate of Science – Biology
Associate of Science – Chemistry
Associate of Science – Computer Science
Associate of Science – General Engineering

Articulation – Associate’s to Bachelor Specialization Programs

The degrees listed in [Table 1](#) will transfer as a block of 90 quarter hours of credit towards the selected AIU Bachelor Specialization programs, provided that the graduation CGPA was 2.0 or above, and that the degree encompassed at least 90 quarter hours of credit. [Specialization Options](#) are listed in Appendix B.

The student must meet the specific Bachelor’s degree requirements of AIU, which may mean extending the number of credit hours to earn the degree, if the 60 semester hours or 90 quarter hours in the Associate degree do not include all of the degree prerequisites or graduation requirements of AIU. [Bachelor’s Degree Requirements](#) are provided in Appendix B. All Highline Community College Associate degrees listed in Table 1 will be considered to have satisfied all AIU general education and general elective requirements.

Highline Community College Associate degrees not listed in Table 1, or degrees from catalogs previous to the 2009-2011 Highline Community College catalog may be reviewed on a case by case basis, and are not explicitly covered under this agreement. AIU must be notified of curriculum changes in a timely manner so that this agreement can be amended, if necessary.

Articulation – Associate’s to Bachelor’s Completion Programs

The degrees listed in [Table 1](#) have been evaluated by American InterContinental University and are found to be satisfactory in meeting the minimum requirements for admittance to the following ***AIU Online Bachelor’s degree Completion programs***:

Bachelor of Fine Arts in Visual Communication

Bachelor of Information Technology

Bachelor of Science in Criminal Justice

These degrees will transfer as a block of 90 quarter hours of credit towards the selected Bachelor’s Completion program, provided that the graduation CGPA was 2.0 or above, and that the degree encompassed at least 90 quarter hours of credit.

Highline Community College Associate degrees not listed in Table 1, or degrees from catalogs previous to the 2009-2011 Highline Community College catalog may be reviewed on a case by case basis, and are not explicitly covered under this agreement. AIU must be notified of curriculum changes in a timely manner so that this agreement can be amended, if necessary.

Remaining requirements for the AIU Online Bachelor’s Completion Programs are outlined in Appendix B; see [Highline Community College Degrees and Remaining AIU Requirements](#) on page 8.

AIU’s Online Campus continues to offer the following Bachelor Completion Programs: BFA, BIT, and BSCJ, as of May 2011. Completion Programs are no longer offered at any other AIU campus. It is the intent of AIU Online to discontinue the offering of Bachelor’s Completion programs pending the approval of Specialization Program offerings at the Online campus. Once Bachelor’s Completion program offerings are discontinued, AIU will submit revised Articulation documents reflecting the curriculum change.



Articulation Agreement

Appendix B

Highline Community College and American InterContinental University

Articulation – Associate's to AIU Bachelor Specialization Programs

The degrees listed in [Table 1](#) are approved for articulation into the following AIU Bachelor Specialization programs:

Bachelor of Business Administration Specialization Program

Students with the conferred degrees listed in [Table 1](#) are approved to enter the Bachelor's Specialization programs listed above at Junior standing, with 90 quarter hours of credit. Students must complete all remaining requirements of their selected Bachelor's Specialization program. This may extend total program length beyond 180 quarter hours, depending on the coursework completed within the conferred Associate degree, and if the Associate degree was in a different field than the student's selected program at AIU.

Complete degree requirements of the Bachelor's Specialization programs are listed in the following pages. Upon review of the individual student's transcript, any matching coursework, as determined by AIU's Prior Learning Assessment Department, will be removed from the remaining requirements.

Articulation – Associate’s to AIU Online Bachelor’s Completion Programs

American InterContinental University (AIU) agrees to accept the Highline Community College Associate degrees listed in [Table 1](#) as a block of 90 quarter hour (QH) credits towards the fulfillment of one of the following AIU Online 180QH Bachelor Completion programs:

- Bachelor of Fine Arts in Visual Communication***
- Bachelor of Information Technology***
- Bachelor of Science in Criminal Justice***

Remaining degree requirements for the AIU Online Bachelor’s Completion programs are listed below. Any Associate degree program not listed in Table 1, or degrees from catalogs previous to the 2009-2011 Highline Community College catalog may be reviewed on a case by case basis, and are not explicitly covered under this agreement. All programs require a total of 180 quarter credit hours for graduation, including 54 quarter credit hours in general education requirements. Any Associate degrees containing less than 27 quarter hours in general education requirements will be evaluated on a course-by-course basis according to current AIU policy.

Remaining Requirements for AIU Online Bachelor’s Completion Programs

<u>Highline Community College Degrees and Remaining AIU Requirements</u>
Associate in Arts, Option A Associate of Business degree Associate of Elementary Education degree Associate of Pre-Nursing degree Associate of Science - Biology Associate of Science - Chemistry Associate of Science - Computer Science Associate of Science - General Engineering Associate of Science - Physics
Remaining Requirements to be fulfilled at American InterContinental University
Students entering an AIU Online Bachelor’s Completion program under this agreement will be required to select one of the aforementioned AIU Online Bachelor’s Completion programs of study (Bachelor of Fine Arts in Visual Communication; Bachelor of Information Technology; Bachelor of Science in Criminal Justice), and successfully complete an additional 90 quarter hour credits as follows:
45QH of Upper Division Core coursework within the major area of study.
18QH of Upper Division Concentration courses relevant to the student’s program of study.
27QH of additional lower level (100-200 level) courses relevant to student’s selected degree program of study as determined by AIU’s Prior Learning Assessment department upon review of transcript.

AIU

Bachelor's Specialization Program

Degree Requirements

and Specialization Options

***Bachelor of Business Administration
Specialization Program Degree Requirements:***

GENERAL EDUCATION

COMP 101 Introduction to Computers 4.5QH
ENGL 106 English Composition I 4.5QH
ENGL 107 English Composition II 4.5QH
HUMA 205 Art Appreciation 4.5QH
HUMA 215 Topics in Cultural Studies 4.5QH
MATH 133 College Algebra 4.5QH
PRES 111 Presentation Essentials 4.5QH
SSCI 206 Aspects of Psychology 4.5QH
SSCI 210 Sociology 4.5QH
SCIE 206 Biology – or –
SCIE 210 Environmental Science 4.5QH
General Education Electives (2) 9QH

Total General Education Requirements 54QH

GENERAL ELECTIVES

General Elective or BUSN 150 Legal and
Ethical Environment of Business 4.5QH
General Elective or MGMT 290 Business Management
and Leadership 4.5QH
Internship or General Elective or
MGMT 350 Professional Business Development 4.5QH

Total General Elective Requirements 13.5QH

LOWER DIVISION CORE

ACCT 205 Principles of Accounting I 4.5QH
BUSN 105 Introduction to Business 4.5QH
BUSN 300 Lower Division Capstone 4.5QH
ECON 220 Microeconomics 4.5QH
ECON 224 Macroeconomics 4.5QH
MKTG 205 Principles of Marketing 4.5QH

Total Business Division Core Requirements 27QH

UPPER DIVISION CORE

ACCT 310 Managerial Accounting 4.5QH
BUSN 311 Quantitative Methods and Analysis 4.5QH
FINA 310 Financial Management 4.5QH
MGMT 310 Management and Leadership of Organizations 4.5QH
MGMT 315 Survey of Human Resource Management 4.5QH
MGMT 305 Management Information Systems 4.5QH

Total Upper Division Core Requirements 27QH

MGMT 499 Program Capstone 4.5QH

Total Specialization Requirements 54QH *(see next page for specialization options)*

Total Bachelor Degree Requirements 180QH

AIU ONLINE BBA Specialization Options:

<p>Accounting</p> <p>ACCT 311 Principles of Financial Accounting 4.5QH</p> <p>ACCT 315 Intermediate Accounting I 4.5QH</p> <p>ACCT 320 Intermediate Accounting II 4.5QH</p> <p>ACCT 420 Cost Accounting 4.5QH</p> <p>ACCT 430 Taxation 4.5QH</p> <p>ACCT 435 Auditing 4.5QH</p> <p>ACCT 440 Accounting Information Systems 4.5QH</p> <p>ACCT 445 Government/Institutional Accounting 4.5QH</p> <p>ACCT 450 Business and Professional Ethics for Accountants 4.5QH</p> <p>ACCT 460 Professional Accounting 4.5QH</p> <p>FINA 412 Risk Management 4.5QH</p> <p>FINA 425 Budgeting 4.5QH</p>	<p>Generalist</p> <p><i>*The Generalist specialization provides students the opportunity to transfer in or take specialization courses in any area of Business. The courses below are suggestions but may be substituted for any upper level course in the Business discipline.</i></p> <p>BUSN 310 International Legal and Ethical Issues in Business or Specialization Elective 4.5QH</p> <p>FINA 425 Budgeting or Specialization Elective 4.5QH</p> <p>MKTG 305 Marketing Management or Specialization Elective 4.5QH</p> <p>MGMT 335 Personnel and Organization Policy or Specialization Elective 4.5QH</p> <p>MGMT 340 Building Teams and Resolving Conflict or Specialization Elective 4.5QH</p> <p>MGMT 345 Diversity in the Workforce or Specialization Elective 4.5QH</p> <p>MGMT 412 Project Management or Specialization Elective 4.5QH</p> <p>MGMT 415 Global Operations Management or Specialization Elective 4.5QH</p> <p>MGMT 436 Managing Organizational Change or Specialization Elective 4.5QH</p> <p>MGMT 444 Team Leadership or Specialization Elective 4.5QH</p> <p>MGMT 447 Technology Management or Specialization Elective 4.5QH</p> <p>MGMT 455 Managing High Performance or Specialization Elective 4.5QH</p>
<p>Entrepreneurship</p> <p>ACCT 430 Taxation 4.5QH</p> <p>FINA 425 Budgeting 4.5QH</p> <p>MGMT 330 Business Law & Regulations 4.5QH</p> <p>MGMT 402 Employment and Labor Law 4.5QH</p> <p>MGMT 412 Project Management 4.5QH</p> <p>MGMT 422 Advanced Entrepreneurship 4.5QH</p> <p>MGMT 444 Team Leadership 4.5QH</p> <p>MGMT 447 Technology Management 4.5QH</p> <p>MGMT 448 Capitalization & Investment 4.5QH</p> <p>MGMT 450 Supply Chain Management and Purchasing 4.5QH</p> <p>MGMT 455 Managing High Performance 4.5QH</p> <p>MGMT 475 Contracts & Procurement 4.5QH</p>	<p>Healthcare Management</p> <p>HLTH 310 Survey of Healthcare Management 4.5QH</p> <p>HLTH 320 Ethical and Legal Issues in Healthcare 4.5QH</p> <p>HLTH 420 Healthcare Finance 4.5QH</p> <p>HLTH 430 Healthcare Information Systems 4.5QH</p> <p>HLTH 440 Healthcare Resource Allocation & Policy Making 4.5QH</p> <p>MKTG 305 Marketing Management 4.5QH</p> <p>MKTG 340 Public Relations 4.5QH</p> <p>MGMT 335 Personnel and Organization Policy 4.5QH</p> <p>MGMT 345 Diversity in the Workforce 4.5QH</p> <p>MGMT 402 Employment and Labor Law 4.5QH</p> <p>MGMT 412 Project Management 4.5QH</p> <p>MGMT 447 Technology Management 4.5QH</p>
<p>Finance</p> <p>FINA 315 Financial Instruments 4.5QH</p> <p>FINA 320 Capital Planning 4.5QH</p> <p>FINA 325 Funds Acquisition 4.5QH</p> <p>FINA 330 Asset and Debt Management 4.5QH</p> <p>FINA 405 Investment 4.5QH</p> <p>FINA 410 International Financial Management 4.5QH</p> <p>FINA 420 Commercial Bank Management 4.5QH</p> <p>FINA 425 Budgeting 4.5QH</p> <p>FINA 430 Financial Policy and Strategy 4.5QH</p> <p>FINA 435 Financial Analysis 4.5QH</p> <p>FINA 440 Investment & Portfolio Management 4.5QH</p> <p>FINA 450 Financial Engineering 4.5QH</p>	

<p>Human Resource Management</p> <p>MGMT 332 Employee Recruitment & Selection 4.5QH</p> <p>MGMT 335 Personnel and Organization Policy 4.5QH</p> <p>MGMT 338 Employee Compensation and Benefits 4.5QH</p> <p>MGMT 340 Building Teams and Resolving Conflict 4.5QH</p> <p>MGMT 345 Diversity in the Workforce 4.5QH</p> <p>MGMT 402 Employment and Labor Law 4.5QH</p> <p>MGMT 436 Managing Organizational Change 4.5QH</p> <p>MGMT 438 Training and Development 4.5QH</p> <p>MGMT 442 Performance Management and Employee Services 4.5QH</p> <p>MGMT 444 Team Leadership 4.5QH</p> <p>MGMT 455 Managing High Performance 4.5QH</p> <p>MGMT 458 Strategic Management of Human Assets 4.5QH</p>	<p>Marketing</p> <p>MKTG 305 Marketing Management 4.5QH</p> <p>MKTG 310 Pricing Theory 4.5QH</p> <p>MKTG 340 Public Relations 4.5QH</p> <p>MKTG 405 Consumer Behavior 4.5QH</p> <p>MKTG 407 Marketing Research 4.5QH</p> <p>MKTG 408 Advertising and Promotion Management 4.5QH</p> <p>MKTG 410 International Marketing 4.5QH</p> <p>MKTG 415 Demand Analysis 4.5QH</p> <p>MKTG 420 Market Segments 4.5QH</p> <p>MKTG 430 Sales Operations & Management 4.5QH</p> <p>MKTG 440 Electronic Business Marketing 4.5QH</p> <p>MKTG 450 Marketing Campaign & Strategic Planning 4.5QH</p>
<p>International Business</p> <p>BUSN 310 International Legal and Ethical Issues in Business 4.5QH</p> <p>FINA 335 International Corporate Finance 4.5QH</p> <p>FINA 410 International Financial Management 4.5QH</p> <p>FINA 445 Introduction to Financial Markets 4.5QH</p> <p>MGMT 320 International Organizations 4.5QH</p> <p>MGMT 328 Survey of International Business 4.5QH</p> <p>MGMT 405 Global Leadership and Management 4.5QH</p> <p>MGMT 410 International Trade Operations 4.5QH</p> <p>MGMT 415 Global Operations Management 4.5QH</p> <p>MGMT 420 International Entrepreneurship 4.5QH</p> <p>MGMT 492 Managing Globalization 4.5QH</p> <p>MKTG 410 International Marketing 4.5QH</p>	<p>Operations Management</p> <p>BUSN 310 International Legal and Ethical Issues in Business 4.5QH</p> <p>MGMT 333 Materials Planning 4.5QH</p> <p>MGMT 345 Diversity in the Workforce 4.5QH</p> <p>MGMT 348 Industrial Labor Relations 4.5QH</p> <p>MGMT 370 Cost Control Management 4.5QH</p> <p>MGMT 411 Operations Management 4.5QH</p> <p>MGMT 412 Project Management 4.5QH</p> <p>MGMT 430 Production Planning and Quality Management 4.5QH</p> <p>MGMT 450 Supply Chain Management and Purchasing 4.5QH</p> <p>MGMT 460 Plant Management 4.5QH</p> <p>MGMT 465 Strategic Manufacturing Policy 4.5QH</p> <p>MGMT 470 Productivity Analysis & Systems Analysis 4.5QH</p>
<p>Management</p> <p>BUSN 310 International Legal and Ethical Issues in Business 4.5QH</p> <p>FINA 425 Budgeting 4.5QH</p> <p>MKTG 305 Marketing Management 4.5QH</p> <p>MGMT 335 Personnel and Organization Policy 4.5QH</p> <p>MGMT 340 Building Teams and Resolving Conflict 4.5QH</p> <p>MGMT 345 Diversity in the Workforce 4.5QH</p> <p>MGMT 412 Project Management 4.5QH</p> <p>MGMT 415 Global Operations Management 4.5QH</p> <p>MGMT 436 Managing Organizational Change 4.5QH</p> <p>MGMT 444 Team Leadership 4.5QH</p> <p>MGMT 447 Technology Management 4.5QH</p> <p>MGMT 455 Managing High Performance 4.5QH</p>	<p>Project Management</p> <p>BUSN 310 International Legal and Ethical Issues in Business 4.5QH</p> <p>MGMT 333 Materials Planning 4.5QH</p> <p>MGMT 340 Building Teams and Resolving Conflict 4.5QH</p> <p>MGMT 345 Diversity in the Workforce 4.5QH</p> <p>MGMT 402 Employment and Labor Law 4.5QH</p> <p>MGMT 411 Operations Management 4.5QH</p> <p>MGMT 412 Project Management 4.5QH</p> <p>MGMT430 Production Planning and Quality Management 4.5QH</p> <p>MGMT 435 Project Cost and Time Management 4.5QH</p> <p>MGMT 440 Managing Project Risks and Opportunities 4.5QH</p> <p>MGMT 444 Team Leadership 4.5QH</p> <p>MGMT 475 Contracts & Procurement 4.5QH</p>